

## BALANCE SHEET

As at Sep. 30th, 2009

Quarter 3/ 2009

Unit: VND

ASSETS	Code	Note	Ending Balance	Beginning Balance
1	2	3	4	5
<b>A. SHORT-TERM ASSETS (100=110+120+130+140+150)</b>	<b>100</b>		<b>108,703,523,235</b>	<b>115,196,993,368</b>
<b>I. Cash and cash equivalents</b>	<b>110</b>		<b>34,911,971,997</b>	<b>35,307,367,274</b>
1. Cash	111	V.01	18,712,792,998	15,142,752,517
2. Cash equivalents	112		16,199,178,999	20,164,614,757
<b>II. Short-term financial investments</b>	<b>120</b>	V.02	<b>24,361,000,000</b>	<b>26,367,095,408</b>
1. Short-term investments	121		24,361,000,000	26,367,095,408
2. Provision for devaluation of short-term security investments	129			
<b>III. Receivables</b>	<b>130</b>		<b>24,735,785,762</b>	<b>24,516,377,431</b>
1. Trade accounts receivables	131		22,410,389,907	19,111,007,853
2. Advances to suppliers	132		2,360,767,138	4,032,114,762
3. Short-term internal receivables	133			
4. Receivable in accordance with contracts in progress	134			
5. Other receivables	135	V.03	23,678,955	1,432,305,054
6. Provision for short-term bad receivables	139		(59,050,238)	(59,050,238)
<b>IV. Inventories</b>	<b>140</b>		<b>23,874,330,266</b>	<b>28,183,174,173</b>
1. Inventories	141	V.04	24,711,587,308	29,020,431,215
2. Provision for devaluation of inventories	149		(837,257,042)	(837,257,042)
<b>V. Other short-term assets</b>	<b>150</b>		<b>820,435,210</b>	<b>822,979,082</b>
1. Short-term prepaid expenses	151		57,277,708	-
2. VAT deductible	152		-	83,463,794
3. Tax and accounts receivable from State budget	154	V.05	248,395,188	177,522,011
4. Other short-term assets	158		514,762,314	561,993,277
<b>B. LONG-TERM ASSETS (200=210+220+240+250+260)</b>	<b>200</b>		<b>61,049,799,437</b>	<b>55,799,624,290</b>
<b>I. Long-term receivables</b>	<b>210</b>		<b>134,050,000</b>	<b>145,950,000</b>
1. Long-term receivables from customers	211			
2. Capital receivable from subsidiaries	212			
3. Long-term inter-company receivables	213	V.06		
4. Other long-term receivables	218	V.07	134,050,000	145,950,000
5. Provision for long-term bad receivable (*)	219			
<b>II. Fixed assets</b>	<b>220</b>		<b>36,743,082,320</b>	<b>32,892,279,422</b>
1. Tangible fixed assets	221	V.08	7,593,928,000	8,598,822,067
- Historical cost	222		44,975,686,530	44,584,460,968
- Accumulated depreciation	223		(37,381,758,530)	(35,985,638,901)
2. Finance leases fixed assets	224	V.09		
- Historical cost	225			
- Accumulated depreciation	226			
3. Intangible fixed assets	227	V.10	84,807,666	121,226,130
- Historical cost	228		145,688,400	145,688,400

- Accumulated depreciation	229		(60,880,734)	(24,462,270)
4. Construction in progress expenses	230	V.11	29,064,346,654	24,172,231,225
<b>III. Property investment</b>	<b>240</b>	V.12	-	-
- Historical cost	241			
- Accumulated depreciation (*)	242			
<b>IV. Long-term financial investments</b>	<b>250</b>		<b>13,583,087,394</b>	<b>13,583,087,394</b>
1. Investment in subsidiaries	251			
2. Investment in joint-venture	252			
3. Other long-term investments	258	V.13	15,890,000,000	15,890,000,000
4. Provision for devaluation of long-term finance investment	259		(2,306,912,606)	(2,306,912,606)
<b>V. Other long-term assets</b>	<b>260</b>		<b>10,589,579,723</b>	<b>9,178,307,474</b>
1. Long-term prepaid expenses	261	V.14	9,436,779,410	8,025,507,161
2. Deferred income tax assets	262	V.21	1,148,300,313	1,148,300,313
3. Others	268		4,500,000	4,500,000
<b>TOTAL ASSETS (270=100+200)</b>	<b>270</b>		<b>169,753,322,672</b>	<b>170,996,617,658</b>

CAPITAL SOURCE	Code	Note	Ending Balance	Beginning Balance
1	2	3	4	5
<b>A. LIABILITIES (300= 310+330)</b>	<b>300</b>		<b>38,656,244,627</b>	<b>44,324,177,009</b>
<b>I. Short-term liabilities</b>	<b>310</b>		<b>38,627,235,608</b>	<b>43,928,579,280</b>
1. Short-term borrowing and debts	311	V.15		
2. Trade accounts payable	312		8,795,932,921	18,953,098,338
3. Advances from customers	313		249,764,183	999,040,460
4. Taxes and liabilities to State budget	314	V.16	929,308,038	4,277,749,355
5. Payable to employees	315		6,451,939,400	5,358,965,647
6. Payable expenses	316	V.17	12,056,038,393	4,998,925,207
7. Accounts payables-Affiliate	317			
8. Payable in accordance with contracts in progress	318			
9. Other short-term payables	319	V.18	10,144,252,673	9,340,800,273
10. Provision for short-term liabilities	320			
<b>II. Long-term liabilities</b>	<b>330</b>		<b>29,009,019</b>	<b>395,597,729</b>
1. Long-term accounts payables-Trade	331			
2. Long-term accounts payables-Affiliate	332	V.19		
3. Other long-term payables	333		155,750,000	179,900,000
4. Long-term borrowing and debts	334	V.20		
5. Deferred income tax	335	V.21	29,769,453	29,769,453
6. Provision for unemployment allowance	336		(156,510,434)	185,928,276
7. Provision for long-term liabilities	337			
<b>B. OWNER'S EQUITY (400= 410+430)</b>	<b>400</b>		<b>131,097,078,045</b>	<b>126,672,440,649</b>
<b>I. Capital sources and funds</b>	<b>410</b>	V.22	<b>130,788,336,930</b>	<b>126,202,691,925</b>
1. Paid-in capital	411		85,000,000,000	85,000,000,000
2. Capital surplus	412			
3. Other capital of owner	413			
4. Treasury stock	414		(347,276,838)	(347,276,838)
5. Assets revaluation difference	415			
6. Foreign exchange difference	416			
7. Investment and development fund	417		33,225,185,523	33,225,185,523
8. Financial reserve fund	418		3,749,973,308	3,749,973,308

9. Other fund belong to owner's equity	419			
10. Retained profit	420		9,160,454,937	4,574,809,932
11. Capital for construction work	421			
<b>II. Budget sources</b>	<b>430</b>		<b>308,741,115</b>	<b>469,748,724</b>
1. Bonus and welfare fund	431		308,741,115	469,748,724
2. Budgets	432	V.23		
3. Budget for fixed asset	433			
<b>TOTAL RESOURCES (430= 300+400)</b>	<b>440</b>		<b>169,753,322,672</b>	<b>170,996,617,658</b>

### OFF BALANCE SHEET ITEMS

Items	Code	Note	Ending Balance	Beginning Balance
1. Operating lease assets		24		
2. Goods held under trust or for processing			76,788,099	832,008,692
- Held under trust for debt service companies				
- Discarded assets				755,220,593
- Irrecoverable assets			76,788,099	76,788,099
- Finish products held under trust for customers				
3. Goods received on consignment for sale				
4. Bad debts written off			658,707,882	658,707,882
5. Foreign currencies: -USD			15,278.76	92,469.75
- JPY				
- EUR			293.16	301.20
- GBP				
- FF				
6. Subsidies of state budget				

## INCOME STATEMENT

Quarter 3/ 2009

Unit: VND

Items	Code	Note	Quarter 3		Accumulation from the beginning of the year to the ending of this period	
			Year 2009	Year 2008	Year 2009	Year 2008
1	2	3	4	5	6	7
1. Sales	01	VI.25	61,014,689,742	66,605,767,536	197,531,152,597	192,542,721,227
2. Deductions	02		1,347,304,192	456,012,738	5,625,947,138	1,239,692,496
- Sales discount			1,096,313,476	69,974,886	4,489,003,063	107,081,116
- Empties discount			-	-	-	-
- Sales returns			-	-	334,432,658	97,827,538
- Excise tax payable			250,990,716	386,037,852	802,511,417	1,034,783,842
<b>3. Net sales and services (10= 01 - 02)</b>	<b>10</b>		<b>59,667,385,550</b>	<b>66,149,754,798</b>	<b>191,905,205,459</b>	<b>191,303,028,731</b>
4. Cost of goods sold	11	VI.27	39,766,141,234	46,714,922,141	125,847,785,529	125,246,507,024
<b>5. Gross profit (20= 10 - 11)</b>	<b>20</b>		<b>19,901,244,316</b>	<b>19,434,832,657</b>	<b>66,057,419,930</b>	<b>66,056,521,707</b>
6. Financial income	21	VI.26	585,532,052	1,636,296,198	2,288,038,701	4,225,988,981
7. Financial expenses	22	VI.28	42,932,435	26,782,991	284,878,412	260,420,673
- Include: Interest expenses	23					
8. Selling expenses	24		12,999,552,677	14,154,598,604	41,402,341,527	44,916,950,241
9. General & administrative expenses	25		3,994,585,925	2,892,552,058	10,600,411,552	7,916,295,250
<b>10. Net operating profit 30={20+(21-22)-(24+25)}</b>	<b>30</b>		<b>3,449,705,331</b>	<b>3,997,195,202</b>	<b>16,057,827,140</b>	<b>17,188,844,524</b>
11. Other income	31		79,352,000	331,566,000	373,599,196	734,917,967
12. Other expenses	32		3,257,658	26,266,270	69,848,983	28,266,270
<b>13. Other profit ( 40 = 31 - 32)</b>	<b>40</b>		<b>76,094,342</b>	<b>305,299,730</b>	<b>303,750,213</b>	<b>706,651,697</b>
<b>14. Profit before tax (50=30+40)</b>	<b>50</b>		<b>3,525,799,673</b>	<b>4,302,494,932</b>	<b>16,361,577,353</b>	<b>17,895,496,221</b>
In which: - untaxed profit						-
- Taxable profit			3,525,799,673	4,302,494,932	16,361,577,353	17,895,496,221
15. Current corporate income tax expenses	51	VI.30	440,724,959	602,349,291	2,045,197,170	2,505,369,470
16. Defrred corporate income tax expenses	52	VI.30			-	-
<b>17. Profit after tax (60=50-51-52)</b>	<b>60</b>		<b>3,085,074,714</b>	<b>3,700,145,641</b>	<b>14,316,380,183</b>	<b>15,390,126,751</b>
<b>18. EPS (VND/share) (*)</b>	<b>70</b>		<b>364</b>	<b>436</b>	<b>1,689</b>	<b>1,815</b>

## CASH FLOW STATEMENT

Quarter 3/ 2009 (Direct method)

Unit: VND

Items	Code	Note	Accumulation from the beginning of the	
			Year 2009	Year 2008
1	2	3	4	5
<b>I. CASH FLOWS FROM OPERATING ACTIVITIES:</b>				
1. Cash received from sale or services and other revenue	01		180,898,370,702	184,455,265,699
2. Cash paid for supplier	02		(125,884,654,964)	(127,708,163,047)
3. Cash paid for employee	03		(21,658,928,736)	(22,952,080,864)
4. Cash paid for interest	04		-	-
5. Cash paid for corporate income tax	05		(4,373,521,511)	(3,493,525,811)
6. Other receivables	06		4,042,782,492	9,620,529,496
7. Other payables	07		(31,370,606,450)	(39,319,684,804)
<b>Net cash provided by (used in) operating activities</b>	<b>20</b>		<b>1,653,441,533</b>	<b>602,340,669</b>
<b>II. CASH FLOWS FROM INVESTING ACTIVITIES:</b>				
1. Cash paid for purchase of capital assets and other long-term assets	21		-	-
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22		-	309,000,000
3. Cash paid for lending or purchase debt tools of other companies	23		-	-
4. Withdrawal of lending or resale debt tools of other companies	24		-	-
5. Cash paid for joining capital in other companies	25		(13,000,000,000)	(50,205,285,933)
6. Withdrawal of capital in other companies	26		36,613,151,779	47,645,843,127
7. Cash received from interest, dividend and distributed profit	27		1,657,201,132	1,480,847,927
<b>Net cash used in investing activities</b>	<b>30</b>		<b>25,270,352,911</b>	<b>(769,594,879)</b>
<b>III. CASH FLOWS FROM FINANCING ACTIVITIES:</b>				
1. Cash received from issuing stock, other owners' equity	31		-	-
2. Cash paid to owners equity, repurchase issued stock	32		-	-
3. Cash received from long-term and short-term borrowings	33		-	-
4. Cash paid to principal debt	34		-	-
5. Cash paid to financial lease debt	35		-	-
6. Dividend, profit paid for owners	36		(7,154,574,000)	(5,891,971,649)
<b>Net cash (used in) provided by financing activities</b>	<b>40</b>		<b>(7,154,574,000)</b>	<b>(5,891,971,649)</b>
<b>Net cash during the period (20 + 30 + 40)</b>	<b>50</b>		<b>19,769,220,444</b>	<b>(6,059,225,859)</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<b>60</b>		<b>15,142,751,553</b>	<b>24,782,981,049</b>
Influence of foreign exchange change	61			
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR ( 50 + 60 + 61 )</b>	<b>70</b>	VII.34	<b>34,911,971,997</b>	<b>18,723,755,190</b>